ADMINISTRATION & FINANCE COMMITTEE REPORT

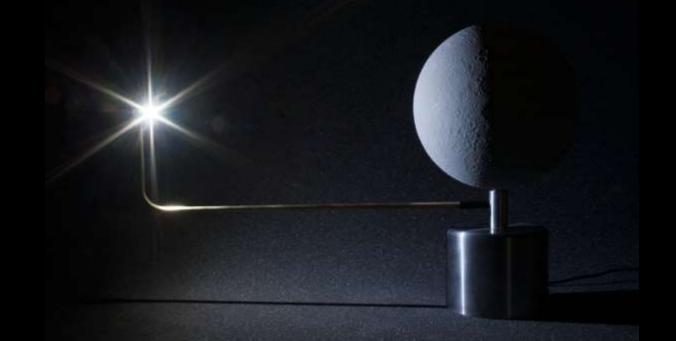
E. Kent Smoll, Chair



The Administration and Finance Committee shall <u>oversee</u> and <u>monitor</u> the fiscal operations of the Association.

COMMITTEE MEMBERS

Carlos Barrera – TX Robert B. Cagnassola – NJ Lori J. Cruse – NE Ted A. Lodden - IA
Theodore W. Long, Jr. – OH
David Miller – MS



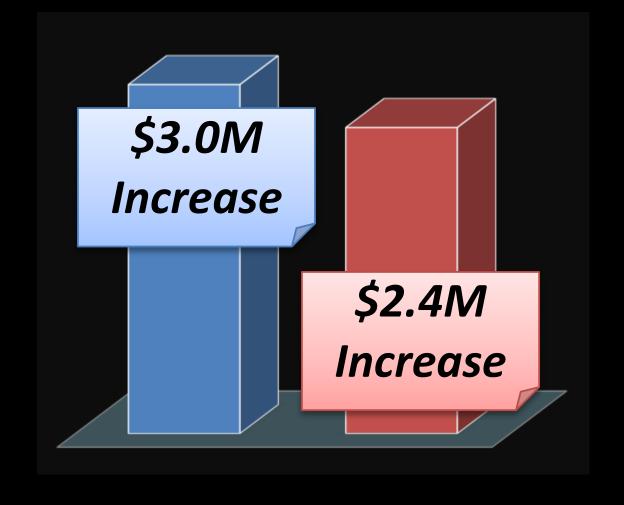
Financial Overview

Change from Prior Year

Revenue

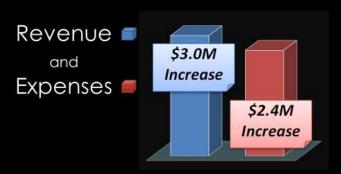
and

Expenses



Operating Excess

Change from Prior Year



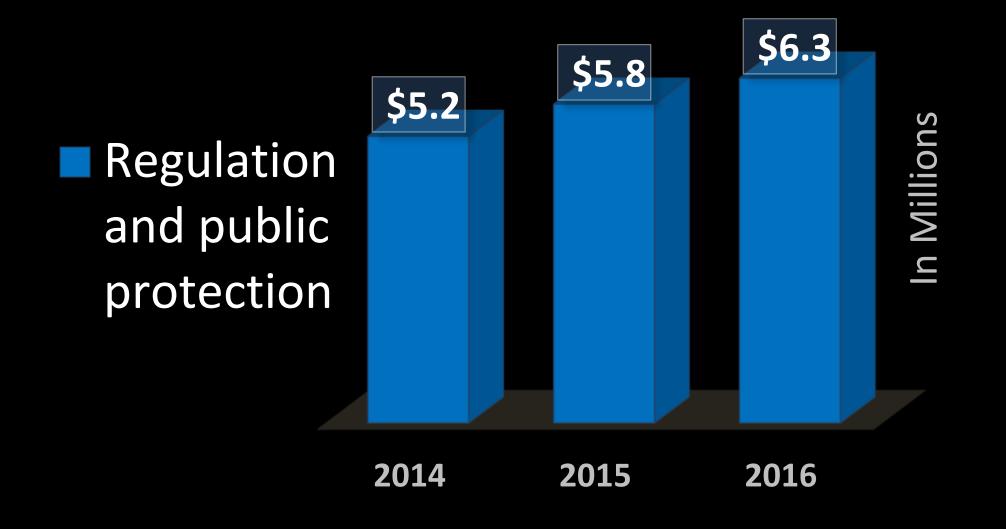
In Millions



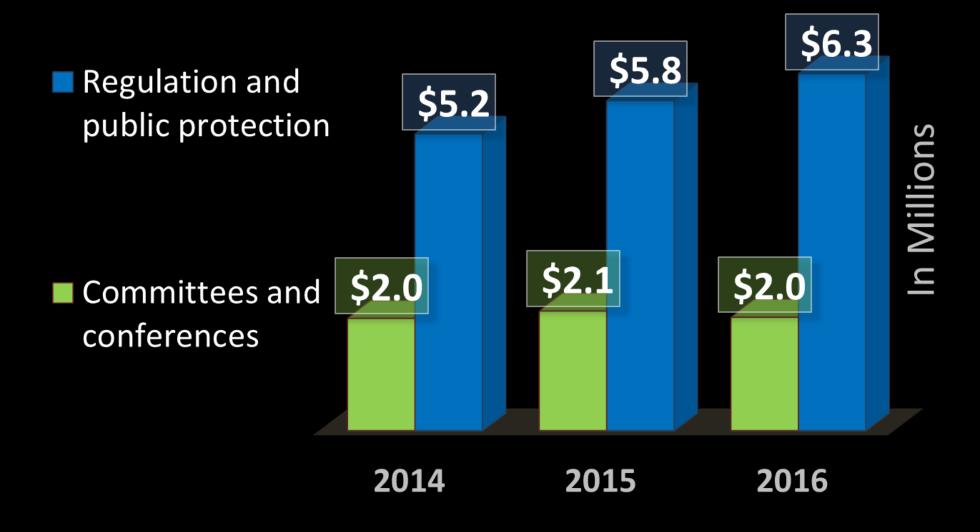
2015

2016

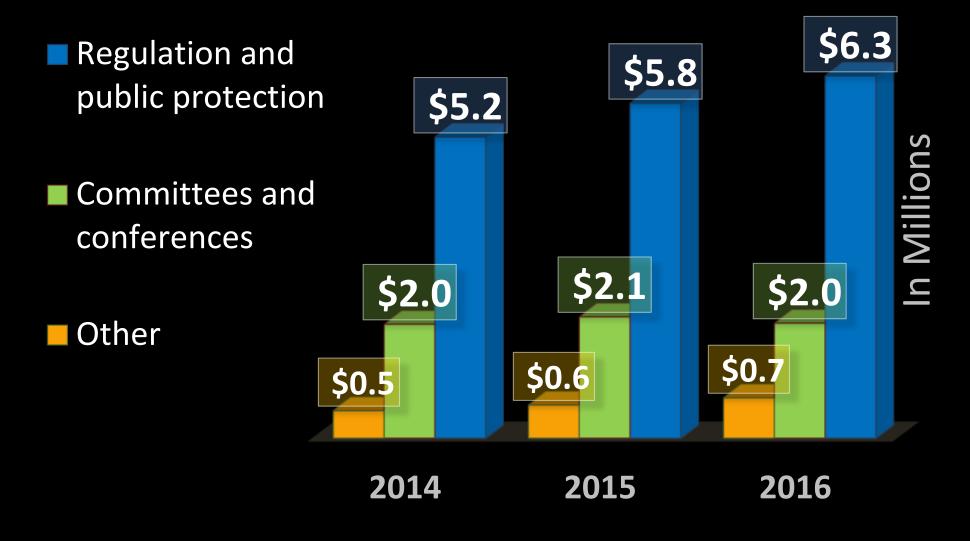
MISSION-RELATED MEMBER SERVICES



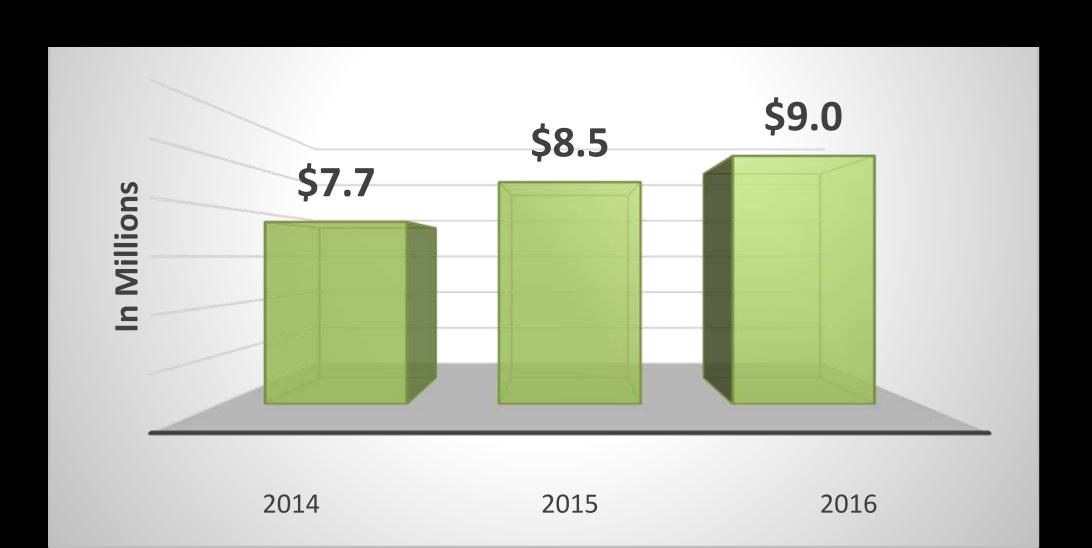
MISSION-RELATED MEMBER SERVICES



MISSION-RELATED MEMBER SERVICES



TOTAL MISSION-RELATED MEMBER SERVICES



Increase In Net Assets

In Millions

\$3.2 \$2.6

Operating Excess

2015

2016



In Millions

\$3.6 \$1.0 \$3.6 \$0.4 \$3.2

Investments

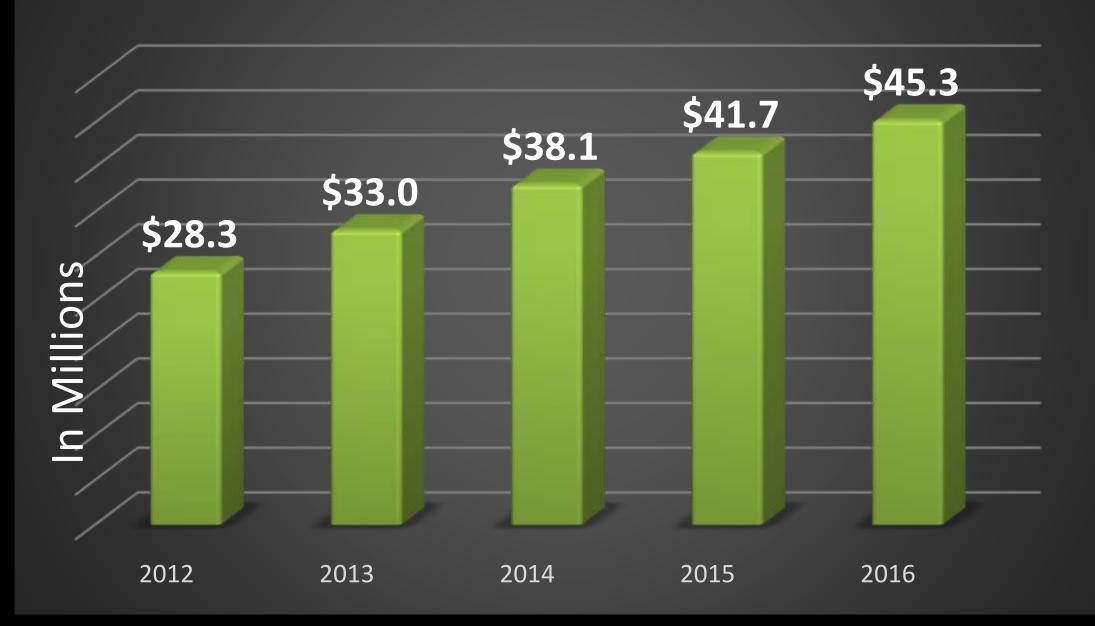
Operating Excess

2015

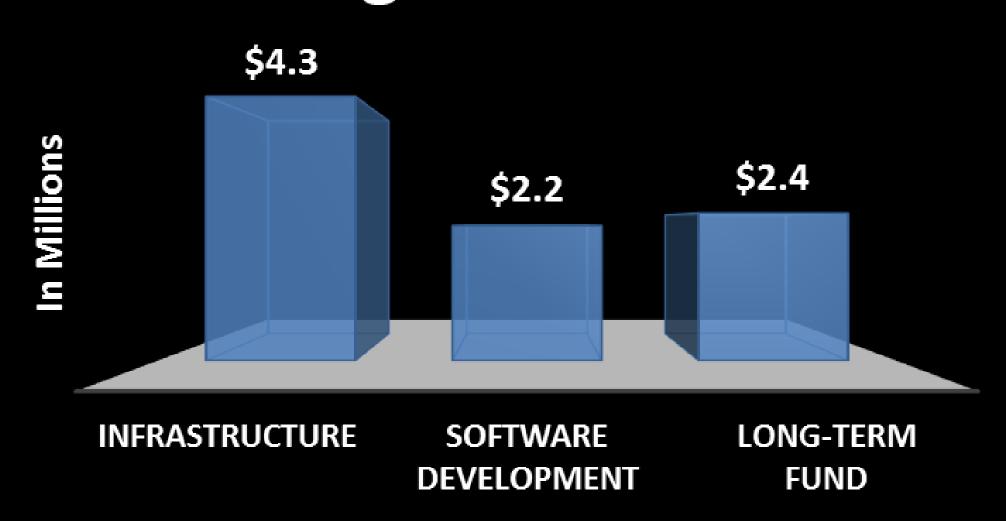
\$2.6

2016

Net Assets Five-Year Trend



Investing for the Future



ADMINISTRATION & FINANCE COMMITTEE REPORT

E. Kent Smoll, Chair

